



# Andy P. Berger

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## *Shareholder and Chair, Mergers and Acquisitions*

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## *Services and Industries*

- Mergers and Acquisitions
- Business and Corporate
- Death Care

## *Education*

Temple University School of Law, J.D., 1998

Valdosta State University, B.A. in Economics, 1994

## *Admissions*

Pennsylvania

New Jersey

Andy practices in the firm's Business and Corporate Group and is chair of the [Mergers and Acquisitions](#) group. With over 22 years of experience, Andy consults and advises business owners and senior decision-makers concerning mergers and acquisitions. Andy also counsels clients regarding joint ventures and other complex transactions, debt and equity financing, commercial transactions and general business and corporate law matters.

In his practice, Andy principally focuses on representing buyers and sellers of privately owned businesses (including family run enterprises, private equity, independent sponsors and search funds) in connection with merger and acquisition transactions in various industries, including manufacturing, consumer goods and services, pharmaceutical, insurance, wireless communications, transportation, consulting and retail. He also assists clients with commercial and corporate law matters, including succession planning, entity formation, and preparation and negotiation of commercial contracts, such as confidentiality and nondisclosure agreements, product manufacturing and supply agreements and distribution agreements.

Additionally, Andy works with clients headquartered outside the United States to provide guidance and assistance navigating US laws and regulations for businesses looking to establish or expand operations in the US, including entity formation, structuring and contract review to ensure successful market entry and ongoing operations.

Prior to joining Saxton & Stump, he was a shareholder for a Reading-based law firm. Andy also served in the U.S. Air Force prior to attending law school, where he was an Avionics Technician on F-16 Fighter jets for four years.

## ***Experience***

- Advised a mutual insurance company in connection with its \$150 million acquisition of a stock insurance company that writes workers' compensation insurance in the western U.S and which was a wholly owned subsidiary of a New York Stock Exchange publicly traded parent corporation, enabling the acquirer to expand its insurance product offerings into new geographic markets
- Assisted a private equity-owned provider of construction and related services for wireless communication networks in connection with separate platform bolt-on acquisitions having a total transaction value in excess of \$25 million increasing its service and product capabilities and the geographic areas it serves
- Advised a Pennsylvania importing distributor of malt and brewed beverages in connection with its \$15 million acquisition of wholesale distribution rights for various brands of craft beers and related assets enabling the buyer to further develop its craft brand product offerings
- Assisted a manufacturer of precision metal components in connection with its \$11 million acquisition of substantially all the assets (including real property) of a manufacturer of specialty metal and alloy products resulting in increased production efficiencies and growth of product offerings
- Represented the founder and controlling shareholder of a global leader in custom engineered process systems to separate, purify, refrigerate, liquefy and distribute high value industrial gases in connection with its \$55 million sale to a publicly traded global manufacturer of engineered equipment for the energy and industrial gas industries resulting in immediate synergies and increased capabilities and capacities for active commercial sales opportunities

## ***Recognitions***

- Best Lawyers in America, 2025, Corporate Law

## ***Speaking Engagements***

- "Wealth Transfer and Shareholder Agreements: Terms, Tricks and Traps," St. Joseph's University Initiative for Family Business and Entrepreneurship Open House, January 29, 2020
- "The Impact of COVID-19 on The Performance and Negotiation of Commercial Contracts," Association of

Corporate Counsel, Greater Philadelphia Chapter, VIRTUAL Contracts & Commercial Law (CCL) CLE Institute,  
July 8, 2020

### ***Professional Affiliations***

- Pennsylvania Global Business Advisors - Chester County Economic Development Council
- Lancaster Bar Association - Corporate Counsel, Chair
- Pennsylvania Bar Association